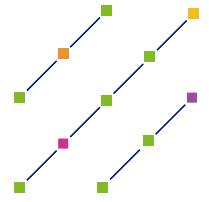# netlogx™

Consulting Services for Michigan State Agencies, Local Government, and Universities

WHO WE ARE

netlogx is a leading management consulting services firm that guides clients, including the Great Lakes state, through operational challenges. netlogx has a long-standing relationship with Michigan and has partnered with a variety of organizations for almost a decade with local consultants to support our clients. Founded in 1998, netlogx leverages industry-standard methodologies to support our clients as they navigate change. We work at the intersection of business and technology, helping guide projects to successful conclusions.

Client-focused and process-driven, we have successfully supported state and local governments, private enterprises, and non-profit organizations to operate more efficiently and effectively. With extensive experience in highly regulated environments, netlogx is known for delivering complicated projects on time and on budget while aligning with strategic goals and regulatory requirements.
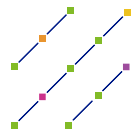
OUR EXPERIENCE IN MICHIGAN

As a MiDEAL vendor, netlogx is pre-approved as a strategic partner to be leveraged by state departments, local governments and municipalities, school districts, universities, colleges, and nonprofit hospitals across Michigan. We've helped a variety of state agencies navigate operational challenges, including maximizing funding, managing large scale projects and programs, and optimizing solutions, people, and processes.

STATE OF MICHIGAN
MiDEAL

PAST MICHIGAN PROJECTS

Departments/Agencies	Subject Matter	Services Provided
■ Michigan Department of Health & Human Services (MDHHS) ■ Department of Technology, Management, Budget (DTMB) ■ Michigan Public Health Institute (MPHI)	■ Medicaid ■ Eligibility and Enrollment (E&E) ■ Electronic Visit Verification (EVV) ■ Medicaid Information Technology Assessment (MITA) ■ Managed Care Organizations (MCO) ■ Long Term Care (LTC) ■ Home and Community Based Services (HCBS) ■ Federal Funding - Advanced Planning Document (APD) ■ Policy and Regulations ■ Child Welfare ■ Child Support	■ Program Management Office (PgMO) ■ Project Management Office (PMO) ■ Business Process Mapping & Improvement Services ■ Procurement, Purchasing, and Contracting Services ■ Consulting and Strategy Services ■ Gap Analysis ■ Documentation Services ■ Comprehensive Project Management and Coordination Services ■ Organizational Change Management (OCM) Services

CORE COMPETENCIES

Project and Program Management
We apply Project Management Body of Knowledge (PMBOK®) principles to bring a defined framework to manage projects ranging from large IT system replacements to smaller, more human-focused projects

Process Management
We capture, document, and analyze processes from the perspective of people, policy, and technology to identify potential cost savings and operational efficiencies

Information Management
We guide organizations to protect their investment in information through Data Management, System Analysis and Design, Data Governance, and Data Warehousing

Performance Management
Using our wealth of knowledge and expertise, we guide you through the planning, development, and delivery of a training and education program to optimize team performance

Organizational Change Management
netlogx' people-focused, results-oriented OCM plans—backed by Prosci® change management methodologies—mitigate the risks associated with large projects and significant change, while smoothing the transition and engaging team members

Security Management
Bringing our expertise to help clients protect the security of assets and information as we guide and support the development, implementation, and maintenance of an organization's security policies

THE netlogx ADVANTAGE

Project Rescue: Several states turned to netlogx to rescue IT transformation projects that were failing when managed by large enterprise-level project management vendors

Industry Knowledge: Our Subject Matter Experts provide guidance to state governments on topics such as Child Support and Medicaid

Reduced Start-Up Time: We bring tools, techniques, and approaches that we've developed over the past 25 years to every project

Focus on Client Success: We have a reputation for finishing projects on time and on budget while providing clients with the resources to be successful after our involvement ends

DIFFERENTIATORS

- More than 25 years of experience with state government agencies and private sector clients

- Current and past experience in helping state governments identify areas for cost efficiencies and operational improvements; manage multi-million/billion budgets, timelines, and deliverables; develop business process maps; validate adherence to regulatory compliance requirements; conduct organizational readiness assessments; develop internal communication plans; and more

- We are "technology agnostic" and work impartially to find the best solution for our clients

- We are "Diverse by Design." Our team of consultants with varied work and life experiences approach problems from multiple perspectives, enabling netlogx to find creative solutions for our clients